

Licensing Statistical Report

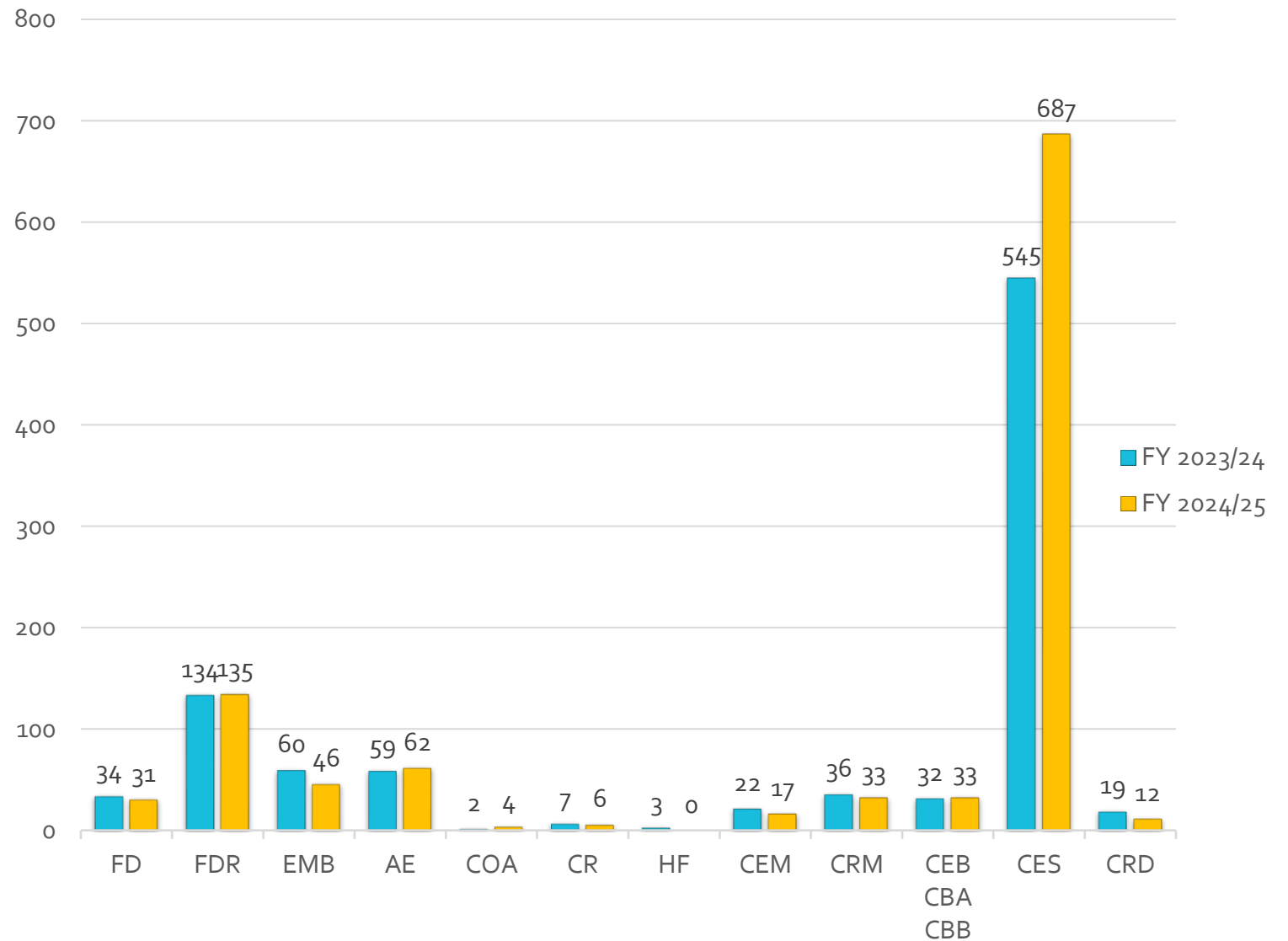
July 1, 2024 to June 30, 2025

Licensing Performance Measures

License Type	# of Complete Apps Received	Target Timeframe	Average Timeframe
FD	6	90	89
FDR (Exam)	87	20	66*
FDR	59	20	11
EMB (Exam)	10	20	29
EMB	15	30	8
AE	21	20	33
COA	0	90	0
CR	1	90	29
HF	0	90	0
CEM (Exam)	4	20	31
CEM	3	20	1
CRM (Exam)	5	20	39
CRM	19	20	5
CEB (Exam)	1	20	5
CEB	28	20	1
CES	310	20	68**
CRD	6	20	18

Data for period July 1, 2024 to June 30, 2025

Licenses Issued

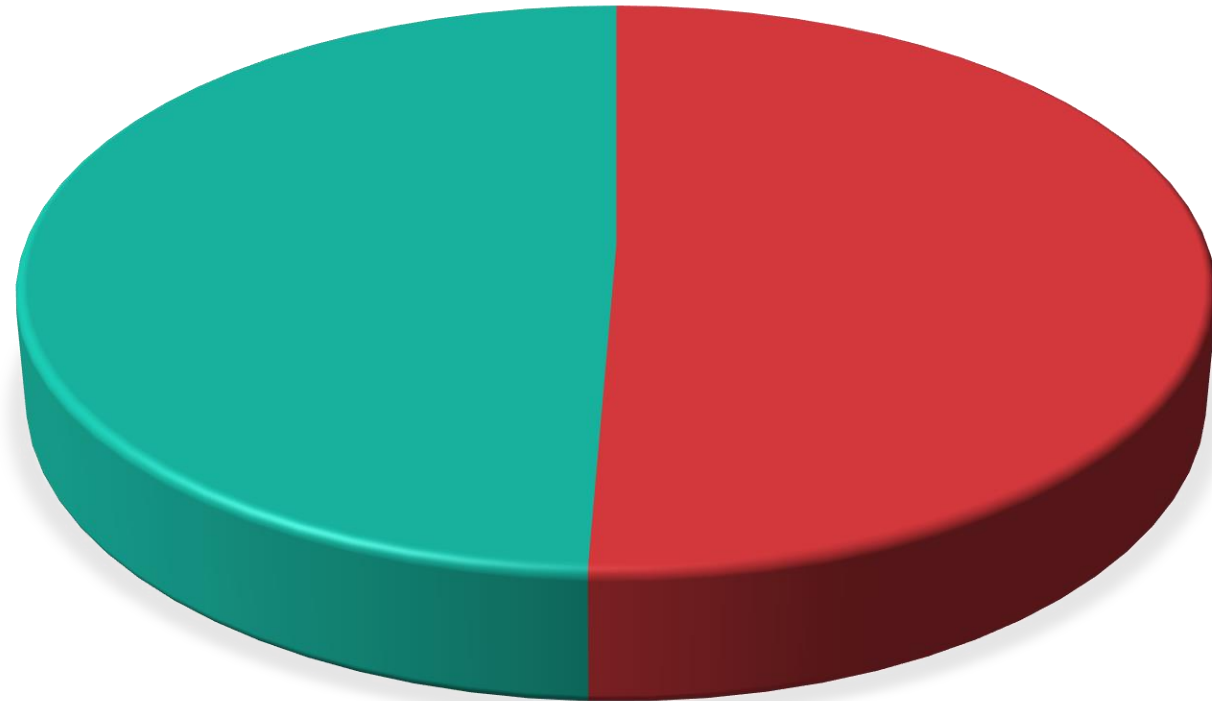


FY 2023/24 New licenses issued = 953

FY 2024/25 New licenses issued = 1,066

ONLINE V. MAIL-IN

51%



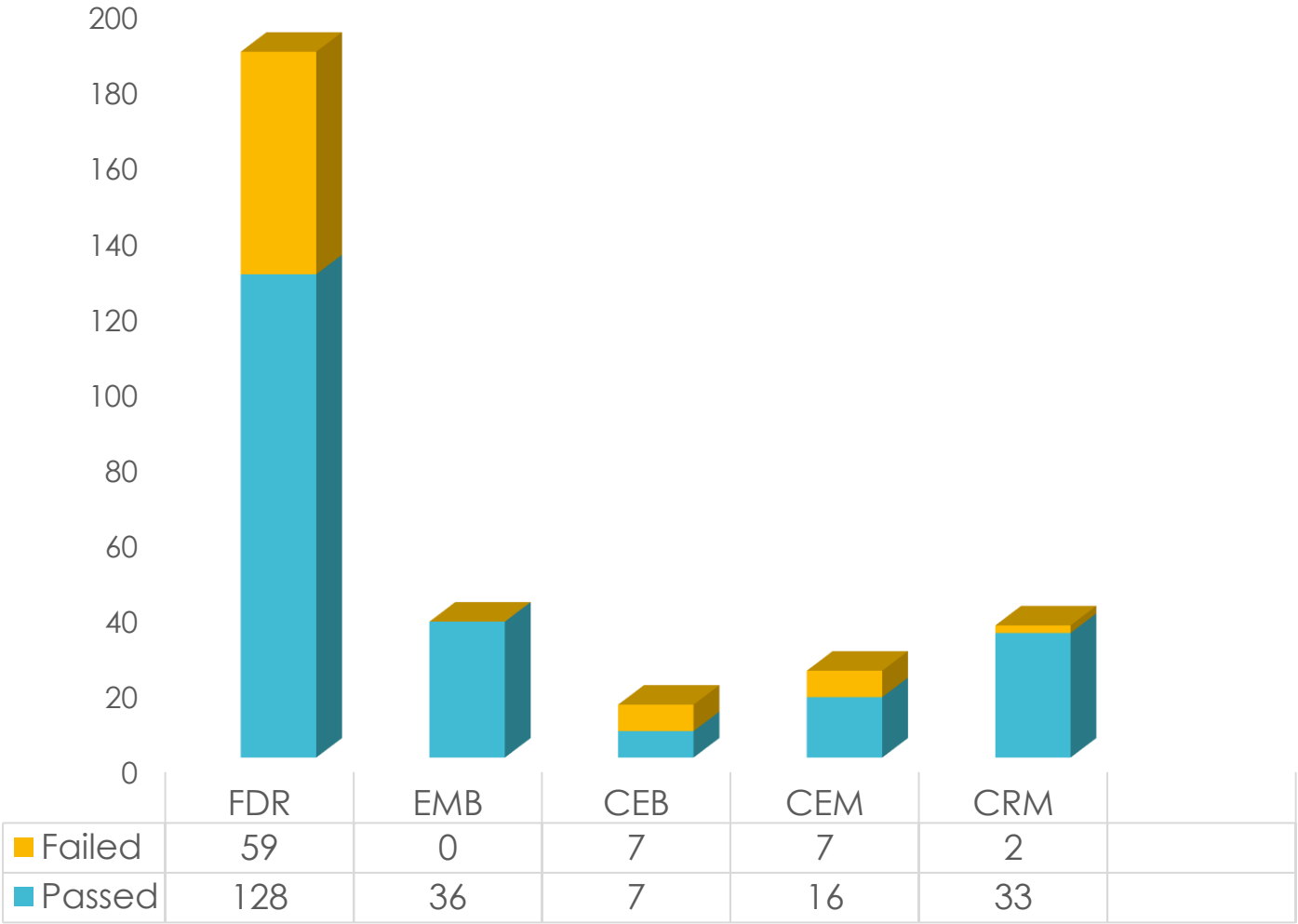
49%

Total licenses renewed = 9,571

■ Online ■ Mail-In

License
Renewals

Exam Pass Rates



Data for period July 1 2024 - June 30, 2025

Application Deficiencies

Most Common Application Deficiencies

- Request for Live Scan Service form not received with every new application.
- Official transcripts not sent directly to Bureau from educational institution
- Corporate resolution to grant the applicant authority to submit application missing from applications
- Zoning permit or letter from city/county not submitted with applications
- Corporate officers do not match CA Secretary of State filings
- New Employing Broker Certification not received with online Cemetery Salesperson applications, or inaccurate broker information.

APPLY ONLINE ON CFB CONNECT!